



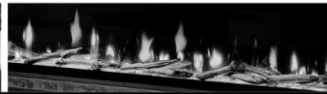
EMPIRE STOVE

2024 RETAIL Price Book

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Gateway 1700



Effective Date March 1st, 2024
Last Edited February 15th, 2024



EMPIRE PRODUCTS PRICE LIST

Gateway Series 1700 Wood Stove

EPA 2020 Certified ~ Heating Area 500-1,800 Sq. Ft. ~ 65,000 BTU's ~ Max Log Length 18" ~ 1.9 Cu. Ft. Firebox ~ **29 1/2"H x 24 1/8"W x 18 3/4"D**

Most Common Package

Gateway Series 1700 Wood Stove, Black Door Overlay and Pedestal (AGWB17FS, AGWD1BL and AGWP1BL)

Retail

\$2,475.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
Body				
AGWB17FS	Freestanding Wood Stove, 1.9 Cu. Ft. Firebox, Metallic Black	318 lbs.	\$ 2,009.00	Y
Door Overlay Options (Choose 1)				
<i>Black door included, but requires an overlay option below</i>				
AGWD1BL	Black Door Overlay	2 lbs.	\$ 67.00	Y
AGWD1NB	Nickel Door Overlay	2 lbs.	\$ 254.00	Y
Base Options (Choose 1)				
AGWP1BL	Pedestal w/Ash Drawer	38 lbs.	\$ 399.00	Y
AGWLS1BL	Black Straight Legs w/Ash Drawer	55 lbs.	\$ 479.00	Y
AGWLS1NB	Nickel Straight Legs w/Ash Drawer	55 lbs.	\$ 784.00	Y
AGWLQ1BL	Black Queen Anne Legs w/Ash Drawer	44 lbs.	\$ 449.00	Y
AGWLQ1NB	Nickel Queen Anne Legs w/Ash Drawer	42 lbs.	\$ 744.00	Y
Accessories				
AGWT1BL	Step Top Add-On	20 lbs.	\$ 199.00	Y
AGWB1V	Blower, Variable Speed (Thermodisc Kit Required for Fan Automation)	7 lbs.	\$ 319.00	Y
AGWT1QC	Thermodisc Kit, Quick Disconnect	1.3 lbs.	\$ 92.00	Y
AGWBS1BL	Fire Screen	5.5 lbs.	\$ 174.00	Y
AGWA1L	Fresh Air Kit for Leg Model	9 lbs.	\$ 209.00	Y
AGWA5PD	Fresh Air Kit for Pedestal Model	2.5 lbs.	\$ 119.00	Y



Gateway Series 2300 Wood Stove

EPA 2020 Certified ~ Heating Area 500-2,100 Sq. Ft. ~ 75,000 BTU's ~ Max Log Length 20" ~ 2.4 Cu. Ft. Firebox ~ **32 1/4"H x 26 1/4"W x 20 7/8"D**

Most Common Package

Retail

Gateway Series 2300 Wood Stove, Black Door Overlay and Pedestal (AGWB23FS, AGWD2BL and AGWP2BL)

\$3,225.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
Body				
AGWB23FS	Freestanding Wood Stove, 2.4 Cu. Ft. Firebox, Metallic Black	376 lbs.	\$ 2,729.00	Y
Door Overlay Options (Choose 1)				
<i>Black door included, but requires an overlay option below</i>				
AGWD2BL	Black Door Overlay	2.5 lbs.	\$ 67.00	Y
AGWD2NB	Nickel Door Overlay	2.5 lbs.	\$ 259.00	Y
Base Options (Choose 1)				
AGWP2BL	Pedestal w/Ash Drawer	47 lbs.	\$ 429.00	Y
AGWLS2BL	Black Straight Legs w/Ash Drawer	58 lbs.	\$ 479.00	Y
AGWLS2NB	Nickel Straight Legs w/Ash Drawer	58 lbs.	\$ 784.00	Y
AGWLQ2BL	Black Queen Anne Legs w/Ash Drawer	47 lbs.	\$ 459.00	Y
AGWLQ2NB	Nickel Queen Anne Legs w/Ash Drawer	46 lbs.	\$ 764.00	Y
Accessories				
AGWT2BL	Step Top Add-On	21.5 lbs.	\$ 234.00	Y
AGWB1V	Blower, Variable Speed (<i>Thermodisc Kit Required for Fan Automation</i>)	7 lbs.	\$ 319.00	Y
AGWT1QC	Thermodisc Kit, Quick Connect	1.3 lbs.	\$ 92.00	Y
AGWBS2BL	Fire Screen	5.7 lbs.	\$ 189.00	Y
AGWA2L	Fresh Air Kit for Leg Model	10 lbs.	\$ 209.00	Y
AGWA5PD	Fresh Air Kit for Pedestal Model	2.5 lbs.	\$ 119.00	Y



Gateway Series 3500 Wood Stove

EPA 2020 Certified ~ Heating Area 1,000-2,700 Sq. Ft. ~ 110,000 BTU's ~ Max Log Length 22" ~ 3.5 Cu. Ft. Firebox ~
34"H x 28 1/8"W x 24 5/8"D

Most Common Package

Retail

Gateway Series 3500 Wood Stove, Black Door Overlay and Pedestal (AGWB35FS,
AGWD3BL and AGWP3BL)

\$3,635.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
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Body

AGWB35FS	Freestanding Wood Stove, 3.5 Cu. Ft. Firebox, Metallic Black	466 lbs.	\$ 3,119.00	Y
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Door Overlay Options (Choose 1)

Black door included, but requires an overlay option below

AGWD3BL	Black Door Overlay	2 lbs.	\$ 67.00	Y
AGWD3NB	Nickel Door Overlay	2 lbs.	\$ 264.00	Y

Base Options (Choose 1)

AGWP3BL	Pedestal w/Ash Drawer	56 lbs.	\$ 449.00	Y
AGWLS3BL	Black Straight Legs w/Ash Drawer	59 lbs.	\$ 479.00	Y
AGWLS3NB	Nickel Straight Legs w/Ash Drawer	58 lbs.	\$ 784.00	Y
AGWLQ3BL	Black Queen Anne Legs w/Ash Drawer	49 lbs.	\$ 459.00	Y
AGWLQ3NB	Nickel Queen Anne Legs w/Ash Drawer	47 lbs.	\$ 764.00	Y

Accessories

AGWT3BL	Step Top	27 lbs.	\$ 284.00	Y
AGWB1V	Blower, Variable Speed (<i>Thermodisc Kit Required for Fan Automation</i>)	7 lbs.	\$ 319.00	Y
AGWT1QC	Thermodisc Kit, Quick Connect	1.3 lbs.	\$ 92.00	Y
AGWBS3BL	Fire Screen	10 lbs.	\$ 209.00	Y
AGWA5PD	Fresh Air Kit for Pedestal Model	2.5 lbs.	\$ 119.00	Y



Order Online at:
shop.aes4home.com

Serving you with Five Distribution Centers - Seattle, WA - Sacramento, CA - Denver, CO - Minneapolis, MN - Dallas, TX

Archway Series 1700 Wood Insert

EPA 2020 Certified ~ Heating Area 500-1,800 Sq. Ft. ~ 65,000 BTU's ~ Max Log Length 18" ~ 1.9 Cu. Ft. Firebox ~ Includes Blower ~ **Min. Fireplace 21 1/2"H x 27 1/2"W x 12 5/8"D**

Most Common Package

Retail

Archway Series 1700 Wood Insert, Black Door Overlay and 29" x 44" Surround
(AGWB17IN, AGWD1BL and AGWS1744BL)

\$2,905.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
Body				
AGWB17IN	Wood Insert, 1.9 Cu. Ft. Firebox, Metallic Black	365 lbs.	\$ 2,689.00	Y
Door Overlay Options (Choose 1)				
<i>Black door included, but requires an overlay option below</i>				
AGWD1BL	Black Door Overlay	2 lbs.	\$ 67.00	Y
AGWD1NB	Nickel Door Overlay	2 lbs.	\$ 254.00	Y
Surround Options (Choose 1)				
AGWS1744BL	Surround - 29" x 44"	11 lbs.	\$ 149.00	Y
AGWS1750BL	Surround - 32" x 50"	15 lbs.	\$ 169.00	Y
Accessories				
AGWA5IN	Fresh Air Kit	2 lbs.	\$ 81.00	Y
AGWBS1BL	Fire Screen	5.5 lbs.	\$ 174.00	Y



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Archway Series 2300 Wood Insert

EPA 2020 Certified ~ Heating Area 500-2,100 Sq. Ft. ~ 75,000 BTU's ~ Max Log Length 20" ~ 2.4 Cu. Ft. Firebox ~ Includes Blower ~ **Min. Fireplace 24"H x 29 1/2"W x 19"D**

Most Common Package

Retail

Archway Series 2300 Wood Insert, Black Door Overlay and 29" x 44" Surround
(AGWB23IN, AGWD2BL and AGWS2344BL)

\$3,330.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
Body				
AGWB23IN	Wood Insert, 2.4 Cu. Ft. Firebox, Metallic Black	439 lbs.	\$ 3,109.00	Y
Door Overlay Options (Choose 1)				
<i>Black door included, but requires an overlay option below</i>				
AGWD2BL	Black Door Overlay	2.5 lbs.	\$ 67.00	Y
AGWD2NB	Nickel Door Overlay	2.5 lbs.	\$ 259.00	Y
Surround Options (Choose 1)				
AGWS2344BL	Surround - 29" x 44"	11 lbs.	\$ 154.00	Y
AGWS2350BL	Surround - 32" x 50"	14 lbs.	\$ 169.00	Y
AGWS2350TBL	Surround - Cuttable - 32" x 50" (2300 Model Only)	19 lbs.	\$ 179.00	Y
Accessories				
AGWA5IN	Fresh Air Kit	2 lbs.	\$ 81.00	Y
AGWBS1BL	Fire Screen	5.5 lbs.	\$ 174.00	Y



St. Claire 3000 Fireplace

EPA 2020 Certified ~ Heating Area 750 - 2,500 Sq. Ft. ~ 3 Cu. Ft. Firebox ~ **38"H x 36 1/2"W x 24"D** ~ 80,000 BTU's ~ 9-Hour Burn Time ~ 6" Flue ~ Max. 18" Log Length ~ Includes Blower

Most Common Package

Retail

St Clair 3000 Fireplace, Black Door Overlay and Traditional Faceplate (AGWB30FP, AGWD4BL and AGWF4TBL)

\$5,157.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
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Body

AGWB30FP	St Clair 3000 Fireplace with Blower, Metallic Black	575 lbs.	\$ 4,499.00	TBD
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Door Overlay Options (Choose 1)

Black door included, but requires an overlay option below

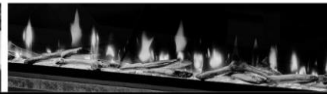
AGWD4BL	Door Overlay, Black	3 lbs.	\$ 139.00	TBD
AGWD4NB	Door Overlay, Nickel	3 lbs.	\$ 389.00	TBD

Faceplate Options (Required)

AGWF4TBL	Traditional Faceplate	31 lbs.	\$ 519.00	TBD
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Accessories

AGWBS4BL	Firescreen, Black	7 lbs.	\$ 199.00	TBD
AGWB2FA	Forced Air Distribution Kit	18 lbs.	\$ 719.00	TBD
AGWB2G	Gravity Air Distribution Kit	12 lbs.	\$ 459.00	TBD
AGWA4FP	Fresh Air Kit - 5"	3 lbs.	\$ 199.00	TBD



St. Claire 4300 Fireplace

EPA 2020 Certified ~ Heating Area 1,000 - 2,800 Sq. Ft. ~ 4.28 Cu. Ft. Firebox ~ **49 1/2"H x 38"W x 27"D** ~ 95,000 BTU's ~ 10-Hour Burn Time ~ 8" Flue ~ Max. 25" Log Length ~ Includes Blower

Most Common Package

Retail

St Clair 4300 Fireplace, Black Door Overlay, Traditional Faceplate and Classic Brick Refractory (AGWB43FP, AGWD5BL, AGWF5TBL and AGWR5C)

\$7,131.00

Item Code	Item Name	Ship Weight	Retail Price	Stocked
Body				
AGWB43FP	St Clair 4300 Fireplace with Blower, Metallic Black	545 lbs.	\$ 5,429.00	TBD
Door Overlay Options (Choose 1)				
<i>Black door included, but requires an overlay option below</i>				
AGWD5BL	Door Overlay, Black	4 lbs.	\$ 199.00	TBD
AGWD5NB	Door Overlay, Nickel	4 lbs.	\$ 449.00	TBD
Faceplate Options (Required)				
AGWF5TBL	Traditional Faceplate	40 lbs.	\$ 779.00	TBD
Refractory Options (Required)				
AGWR5C	Classic Brick Refractory	132 lbs.	\$ 724.00	TBD
Accessories				
AGWB2FA	Forced Air Distribution Kit	18 lbs.	\$ 719.00	TBD
AGWB2WG	Gravity Air Distribution Kit	12 lbs.	\$ 344.00	TBD
AGWA5FP	Fresh Air Kit - 5"	3 lbs.	\$ 199.00	TBD



Dealer Service Support Policy

AES and our Appliance Vendor will provide our dealers technical training to ensure safe installation and professional service on our products. This training will be provided at the time you are set up as a dealer, at the time we introduce new products or at special training events conducted from time to time. We will provide this training to your installation and service staff at your place of business or an AES facility at a mutually agreeable time. It is your responsibility to get your staff to this training as needed and make the scheduling commitment so they can receive this training. It is the dealers responsibility to provide their service and installation personnel with the tools, installation and testing equipment needed to provide safe installation and professional service on hearth appliances.

The training we provide is product specific and does not replace the general level of training required for safe installation and professional service that can only be obtained through HPBA "Hearth" supported certification training that provides a general level of understanding of installation and service practices for our industry's equipment.

Service Support

Our vendors, for the most part, will **not** provide technical support directly to dealers and, for sure, **not** to consumers. AES will provide technical support on the products we sell to our dealers or their personnel, but we will **not** provide that support to consumers. Each consumer contact will be directed back to the closest authorized dealer. In the event that a dealer is no longer in business to service a product, AES Inside Sales will assist a consumer on how to contact another servicing dealer in the area.

AES does not sell appliances over the internet, nor do we support our dealers selling appliances over the internet. A consumer should only be buying our appliances from a local servicing authorized dealer who is approved and has training and support to sell and service our products. If a consumer buys a product outside of a dealer's service area or through a non-approved channel, or if they do the installation themselves, they have made the decision to provide their own service and technical support. AES does not support any sales channel other than our approved dealer list.

AES Phone Support

Dealers should contact any AES inside sales personnel Monday - Friday between the hours of 8:00 – 5:00 to gain technical support on products we sell. All AES sales staff receive technical training from our vendors and most are already NFI certified (the rest have been working to become "Hearth Certified"). We are committed to providing industry leading support to our dealers.

Prior to providing technical support on the phone our inside sales staff will require the dealer to have on hand the unit serial number along with the product model number and installation specific's. We request the dealer have an internet/smart phone connection at the time they call in, if at all possible, or at a minimum to have on hand a copy of the owner's manual for the product. Experience has shown that a picture or other information which can be quickly shared over the internet can aid in effective and accurate communication for both sides of the phone call. It is our goal to review technical issues/questions while the tech is on the jobsite and hopefully avoid any further call backs.

AES Personnel Support

AES personnel will not make field service calls without a qualified dealer representative or the paid designated installing contractor who did the installation or service. AES personnel will not make field calls at the direction of consumers or to any consumer who bought a product other than through our approved dealer list. Further, AES personnel will not make a field service call on any appliance that was installed by anyone other than our dealer or their designated installer.

Field Service Call Procedure

The products we sell will require field service. This will be required either as a normal service call or as a warranty service. The following is the process by which AES will make calls with a dealer to a product installed in a consumer's home.

- 1) First Service Call on any appliance is expected to be made by the selling dealer. If the dealer is not able to affect a successful result or diagnosis, the dealer should contact AES Inside Sales staff while at the consumer's home in an attempt to get support needed to resolve the service issue at this time.

- 2) Second Service Call for the same appliance on the same issue is expected to be made by the selling dealer. Prior to the second call – which is required because the repair could not be affected during the first call – the dealer service personnel should contact AES Inside Sales staff. Obviously, it does not make sense to go out to the home a second time without having additional information to support a more thorough and successful second service call. If the repair is not affected at the time of the second service call – do not leave the site! Call AES Inside Sales again for support on the installation. Attempt to talk with the same inside sales person for support as you did prior.

- 3) Third Service Call – If AES Inside Sales have been involved in the first two service calls and have obtained complete information from the dealer – which may include photo's – and a successful repair has not been achieved, then AES Inside Sales will direct the AES Outside Territory manager to make a service call at the installation site at the soonest possible time. Dealer service personnel will be required to be on site with the AES staff. It is the dealer's responsibility to have their own testing and calibration equipment during this service call.

